



CASE STUDY: DISTRICT OF NIPISSING SOCIAL SERVICES ADMINISTRATION BOARD

"After evaluating other top business management solutions, we selected Altus Dynamics for Social Services due to the advantageous pricing and flexibility in reporting. We already estimate saving about \$50,000 per year and we can now be confident that our information is correct. It's so liberating to use NAV!"

-- Sara Tonks, Director of Finance and Administration, DNSSAB



SNAPSHOT

Solutions Implemented: Microsoft Dynamics NAV for Financial Management, Jet Reports

Challenges: Struggling with cumbersome legacy system and complicated reporting processes. Needed flexibility in reporting and accessing of financial data.

Results: Improving efficiencies and reporting, and the number of human errors. Reducing reporting time from 1 month to compiling real-time reports in less than 2 days. Projected savings due to automated processes average \$50,000 per year.

BACKGROUND

The District of Nipissing Social Services Administration Board (DNSSAB) is committed to promoting and enhancing healthy communities, and strengthening and empowering their citizens. With a wealth of in-house experience, they carry out their mission in a citizen-focused manner, and by offering the best quality of services possible.

CHALLENGES

DNSSAB was using an outdated and costly system that made them rely greatly on Microsoft Excel to complete most tasks. Reporting was a hassle since the legacy software did not easily support basic accounting transactions and reporting, like providing aged Account Receivable listings.

"Everything took a long time," explains Sara Tonks, Director of Finance and Administration, DNSSAB. "It took two Finance Officers to handle the many workarounds we developed. On top of that, the system was not user friendly and delayed the simple process of retrieving financial information."



CONNECT TO LEARN MORE

Altus Dynamics is focused on delivering, implementing and supporting financial and ERP solutions in the Non-profit, Education and Government markets in North America, powered by Microsoft Dynamics® NAV and CRM. Altus is a Gold Certified Partner and Microsoft Dynamics Industry Solutions Vendor ("ISV"). Altus was recently selected by Microsoft Canada as one of three finalists for "Canadian ISV of the Year, 2008". For more information about Altus Dynamics please visit our website.

altusdynamics.com

Together for the greater good.

1.866.878.5552

info@altusdynamics.com

Altus Dynamics

2A - 219 Dufferin Street, Toronto, ON M6K 1Y9



Microsoft Dynamics

With more than 75 funds to manage, the organization was searching for a solution that catered to their specific needs, and that could handle complex reporting to 4 different Ministries. The top 3 goals set out by Tonks were flexibility to use dimensions, user-friendliness, and flexibility in reporting and accessing of information.

RESULTS

"All the financial functions were being done through the City of North Bay and we spent about \$60,000 per year for their accounting services. We had to find more cost effective and simple ways to manage our finances. After implementing NAV, we were able to reduce the immediate accounting costs by \$20,000 and realized significant improvements in efficiency. We virtually eliminated human errors of keying in information, and our reporting became a breeze! What's more, our month-end reports were not ready until the 3rd week the following month, and now we are able to run reports any time, in real-time. We've reduced the reporting time from a month to usually less than 2 days. Overall, thanks to our new-found efficiencies, I can estimate saving about \$50,000 per year," said Tonks.

According to DNSSAB, the Altus Dynamics implementation was a success thanks to dedicated staff, which had a deep understanding of how an organization like DNSSAB operates from a financial management perspective. The Altus team helped provide solutions to the way journal entries and the chart of accounts were set up.

"We had to purchase ambulances and the costs were only partly covered by the Ministry of Health. Dean Carrotte came up with a solution where each asset is broken down in two parts, and that worked perfectly for us," explained Tonks.

When asked to provide a conclusion to their experience of working with Altus, Tonks detailed "From my perspective, we deal with so many Ministries and NAV gives us the flexibility to get the required information reported properly, accurately and fast. You can be confident your information is correct. It's so liberating to use NAV!"

"It's also very easy to find answers to our questions, due to its large installation base worldwide. That's one of the biggest benefits to us. NAV was not cost prohibitive at all and I would definitely advise other social services organizations to consider working with Altus. In fact, we're now exploring adding the HR module to our suite to gain even more efficiencies."